

Exhibit A9

**Businesses Characteristics for All Retailers by County
(Fourth Quarter 2016)**

County	Active businesses [^]	Average business size ^{^^}	Employees		Total	Wages	
			Employees	FTE		Average hourly wage	Median hourly wage
Adams	*	*	*	*	*	*	*
Asotin	*	*	*	*	*	*	*
Benton	*	*	*	*	*	*	*
Chelan	3	3.48	23	10.45	\$76,574	\$14.09	\$11.99
Clallam	7	6.03	67	42.18	\$333,490	\$15.20	\$13.66
Clark	7	17.47	171	122.31	\$981,410	\$15.43	\$12.99
Columbia	**	**	**	**	**	**	**
Cowlitz	4	15.46	141	61.84	\$458,094	\$14.25	\$12.00
Douglas	*	*	*	*	*	*	*
Ferry	**	**	**	**	**	**	**
Franklin	*	*	*	*	*	*	*
Garfield	**	**	**	**	**	**	**
Grant	*	*	*	*	*	*	*
Grays Harbor	7	5.42	57	37.91	\$281,356	\$14.27	\$13.37
Island	4	6.48	37	25.94	\$267,421	\$19.83	\$14.28
Jefferson	*	*	*	*	*	*	*
King	58	12.92	1269	749.63	\$6,809,553	\$17.47	\$15.37
Kitsap	14	7.56	150	105.87	\$953,294	\$17.32	\$13.72
Kittitas	*	*	*	*	*	*	*
Klickitat	3	3.34	15	10.02	\$68,613	\$13.16	\$12.60
Lewis	*	*	*	*	*	*	*
Lincoln	*	*	*	*	*	*	*
Mason	5	4.42	37	22.10	\$169,705	\$14.77	\$13.08
Okanogan	3	1.88	19	5.65	\$38,008	\$12.94	\$9.98
Pacific	*	*	*	*	*	*	*
Pend Oreille	*	*	*	*	*	*	*
Pierce	17	12.48	347	212.20	\$1,895,429	\$17.18	\$13.77
San Juan	*	*	*	*	*	*	*
Skagit	5	6.72	52	33.59	\$262,237	\$15.01	\$13.03
Skamania	*	*	*	*	*	*	*
Snohomish	23	10.41	391	239.48	\$2,127,882	\$17.09	\$14.54
Spokane	18	9.28	280	166.96	\$1,628,967	\$18.76	\$13.28
Stevens	*	*	*	*	*	*	*
Thurston	9	7.70	114	69.31	\$559,142	\$15.51	\$14.96
Wahkiakum	**	**	**	**	**	**	**
Walla Walla	*	*	*	*	*	*	*
Whatcom	13	5.58	141	72.60	\$581,052	\$15.39	\$13.69
Whitman	*	*	*	*	*	*	*
Yakima	4	6.58	49	26.32	\$228,097	\$16.66	\$13.77
Multi-county businesses	28	8.69	428	243.31	\$1,930,340	\$15.26	\$13.10
Total	253	9.37	3,978	2,371.15	\$20,547,250	\$16.66	\$14.05

Notes:

* Information redacted to protect the privacy and confidentiality of individual businesses.

** No marijuana licenses were issued to businesses in this county.

[^] A business is considered "active" if it reported paying any employees any wages in a calendar quarter.

^{^^} Business size is based on the business's total FTE in the year quarter.

Suggested citation: Hoagland, C, Barnes, B., & Darnell, A. (2017). *Employment and wage earnings in licensed marijuana businesses* (Document Number 17-06-4101). Olympia: Washington State Institute for Public Policy.

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